Review of Impacts to Campus Budget
FY10 to FY12

as of December, 2009
## Impact of Changes in State Appropriation

<table>
<thead>
<tr>
<th>($s in thousands)</th>
<th>FY09</th>
<th>FY10</th>
<th>FY11</th>
<th>Change FY 09 to 11</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Beginning State Appropriation</strong></td>
<td>230,957</td>
<td>218,271</td>
<td>171,738</td>
<td></td>
</tr>
<tr>
<td><strong>Initial Changes to State Appropriation</strong></td>
<td>-</td>
<td>(30,663)</td>
<td>(455)</td>
<td>(31,118)</td>
</tr>
<tr>
<td><strong>Mid-Year Budget Cuts</strong></td>
<td>(12,686)</td>
<td>(15,871)</td>
<td>-</td>
<td>(28,557)</td>
</tr>
<tr>
<td><strong>State Appropriation at End of Year</strong></td>
<td>218,271</td>
<td>171,738</td>
<td>171,283</td>
<td>(59,675)</td>
</tr>
<tr>
<td><strong>Added Fringe Costs</strong></td>
<td>(9,000)</td>
<td>(2,532)</td>
<td></td>
<td>(11,532)</td>
</tr>
<tr>
<td><strong>Reduction in State Support Since Start of FY09</strong></td>
<td></td>
<td></td>
<td></td>
<td>(71,207)</td>
</tr>
</tbody>
</table>
FY 09 to FY 12: Projected Sources and Uses
General Funds as of 11/2009

<table>
<thead>
<tr>
<th>($s in thousands)</th>
<th>FY09</th>
<th>FY10</th>
<th>FY11</th>
<th>St. Chg</th>
<th>FY12</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Base Sources:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Start of Yr State Appro (w/ Comm. Coll.)</td>
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<td>Changes to State Approp</td>
<td>(12,686)</td>
<td>(46,533)</td>
<td>(455)</td>
<td>(59,675)</td>
<td>-</td>
</tr>
<tr>
<td>Out-of-State Tuition &amp; Student Fees*</td>
<td>204,136</td>
<td>218,907</td>
<td>244,909</td>
<td></td>
<td>251,875</td>
</tr>
<tr>
<td>Financial Aid</td>
<td>(33,416)</td>
<td>(37,337)</td>
<td>(46,453)</td>
<td></td>
<td>(48,763)</td>
</tr>
<tr>
<td>Curriculum Fee Waivers</td>
<td>(11,700)</td>
<td>(13,902)</td>
<td>(14,481)</td>
<td></td>
<td>(15,320)</td>
</tr>
<tr>
<td>Other (RTF, Interest, AO, etc.)</td>
<td>60,610</td>
<td>56,727</td>
<td>58,374</td>
<td></td>
<td>61,546</td>
</tr>
<tr>
<td><strong>Total Net Sources</strong></td>
<td>437,901</td>
<td>396,133</td>
<td>413,632</td>
<td></td>
<td>420,620</td>
</tr>
</tbody>
</table>

* The FY11 and 12 projection is based on current enrollment composition of in-state and out-of-state students and does not factor in additional revenue that the campus is hoping to generate from increasing its out-of-state population. Fee revenue will be much greater in FY11 because there will be no in-state undergraduate student rebate and fees are projected to increase by 3% over FY10 rates. In FY10 in-state undergraduate students received a fee rebate of $1,100.
# FY 09 to FY 12: Projected Sources and Uses
## General Funds as of 11/2009

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### Uses:

#### Base Commitments

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<tr>
<th></th>
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<th>FY12</th>
</tr>
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<tbody>
<tr>
<td><strong>Total Base Uses</strong></td>
<td>428,296</td>
<td>432,490</td>
<td>448,305</td>
<td>470,351</td>
</tr>
</tbody>
</table>

#### Changes to Base (+/-)

- **Sal Incrs & Other Labor Costs**
  - FY09: 1,487
  - FY10: 1,018
  - FY11: 9,229
  - FY12: 9,530

- **New Faculty Positions**
  - FY09: (3,500)
  - FY10: 1,580
  - FY11: 3,220
  - St. Chg: -

- **Addl Fringe d/t State Rev Loss**
  - FY09: -
  - FY10: 9,000
  - FY11: 2,532
  - FY12: 11,532

- **Oper & Maint: New Buildings**
  - FY09: 2,288
  - FY10: 1,294
  - FY11: 633
  - FY12: 4,053

- **Academic and Admin Units**
  - FY09: 2,544
  - FY10: 1,599
  - FY11: 1,094
  - FY12: 1,061

- **Central University Assessment**
  - FY09: 65
  - FY10: 311
  - FY11: 625
  - FY12: 645

- **Central Campus Pyts (w/ short term debt)**
  - FY09: (1,867)
  - FY10: 485
  - St. Chg: -

- **RTF% to Deans, Depts. & PI's**
  - FY09: 140
  - FY10: 247
  - FY11: 292
  - FY12: 342

- **Long Term Debt & Capt Pool**
  - FY09: 1,113
  - FY10: (910)
  - FY11: 873
  - FY12: 3,012

- **Utilities**
  - FY09: 5,380
  - FY10: (285)
  - FY11: (2,684)
  - FY12: 782

- **Base Budget Reduction**
  - FY09: (10,145)

#### Total One-Time Uses:

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<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td><strong>Total Uses</strong></td>
<td>437,662</td>
<td>440,672</td>
<td>456,945</td>
<td>476,633</td>
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#### Operating Surplus/Deficit

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<thead>
<tr>
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<th>St. Chg</th>
<th>FY12</th>
</tr>
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<tbody>
<tr>
<td><strong>Operating Surplus/Deficit</strong></td>
<td>238</td>
<td>(44,539)</td>
<td>(43,313)</td>
<td>(71,207)</td>
<td>(56,012)</td>
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#### Federal Stimulus Funds

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<tr>
<td><strong>Federal Stimulus Funds</strong></td>
<td>72,969</td>
<td>28,429</td>
<td></td>
<td></td>
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</table>
FY10 Uses of General Funds
Total = $432.5M

- Debt, $53.3M (12%)
- Utilities, $29.1M (7%)
- Assess., $19.2M (4%)
- RTF%, $8.6M (2%)
- Other, $7.5M (2%)
- Non-Payroll, $50.5M (12%)
- Salaries and Fringe, $264.3M (61%)
FY10 Programmatic General Funds
Total = $314.8M

Salaries and Fringe, $264.3M
84%

Non-Payroll, $50.5M
16%
Your efforts benefit the campus & your department

- **Raise Enrollment Based Revenue**
  - Increase out-of-state undergrad enrollment
    - Target increase of 300 per year
    - More strategic use of financial aid
  - Increase summer session offerings
  - Increase continuing education courses
  - Offer five year bachelor’s/master’s programs
  - Develop new professional master’s programs

Every $ raised is one less $ to cut
What campus is doing to increase revenues

- **Increase Sponsored Research Activity**
  - Potential increase in indirect cost recovery
  - Potential to charge base faculty salaries to grants
  - Awards as of 10/31/09 = $91.4M (+92% from FY09)
    - Includes $39 M in ARRA Awards

- **Restructure and Expand Fundraising Enterprise**
  - Double endowment and annual fund over next decade
  - Reserve more than $500K to hire more fundraisers
  - Launch faculty and staff fundraising drive
  - Initiate brand/awareness campaign

Every $ raised is one less $ to cut