

PROPOSALS

Table 1
5 Year New Proposal Success Rate Trend FY 2010-2014

Fiscal Year Sponsor or Agency	2010 # Project Dollars		2011 # Project Dollars		2012 # Project Dollars		2013 # Project Dollars		2014 # Project Dollars	
US Dept of Agriculture										
New Awarded	20	\$7,073,111	23	\$19,099,399	24	\$11,877,442	23	\$10,873,174	33	\$12,048,809
New Not Awarded	33	\$27,988,018	28	\$11,244,781	18	\$3,642,447	38	\$14,767,257	31	\$15,548,148
Total New	53	\$35,061,129	51	\$30,344,180	42	\$15,519,889	61	\$25,640,431	64	\$27,596,957
% of New Prop Awarded	38%		45%		57%		38%		52%	
US Dept of Commerce										
New Awarded	3	\$950,219	4	\$533,539	8	\$1,820,185	2	\$178,912	3	\$318,197
New Not Awarded	13	\$42,325,425	15	\$26,370,103	4	\$831,786	3	\$572,566	4	\$911,646
Total New	16	\$43,275,644	19	\$26,903,642	12	\$2,651,971	5	\$751,478	7	\$1,229,843
% of New Prop Awarded	19%		21%		67%		40%		43%	
US Dept of Defense										
New Awarded	19	\$6,600,874	17	\$7,084,991	12	\$4,273,546	11	\$7,358,547	14	\$7,569,951
New Not Awarded	39	\$58,308,239	16	\$5,181,866	32	\$46,892,183	25	\$13,789,588	26	\$28,771,373
Total New	58	\$64,909,113	33	\$12,266,857	44	\$51,165,729	36	\$21,148,135	40	\$36,341,324
% of New Prop Awarded	33%		52%		27%		31%		35%	
US Dept of Education										
New Awarded	1	\$399,810	0	\$0	2	\$1,990,283	0	\$0	1	\$1,200,486
New Not Awarded	12	\$14,069,363	11	\$9,023,783	5	\$4,266,110	7	\$5,386,092	8	\$13,334,130
Total New	13	\$14,469,173	11	\$9,023,783	7	\$6,256,393	7	\$5,386,092	9	\$14,534,616
% of New Prop Awarded	8%		0%		29%		0%		11%	

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Fiscal Year Sponsor or Agency	2010		2011		2012		2013		2014	
	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars
US Dept of Energy										
New Awarded	4	\$26,034,266	10	\$8,909,820	6	\$9,654,552	4	\$4,914,567	0	\$0
New Not Awarded	22	\$19,491,673	19	\$25,784,878	11	\$44,634,734	9	\$7,318,381	17	\$38,572,335
Total New	26	\$45,525,939	29	\$34,694,698	17	\$54,289,286	13	\$12,232,948	17	\$38,572,335
% of New Prop Awarded	15%		34%		35%		31%		0%	
US Dept of Health and Human Services										
New Awarded	34	\$21,355,274	23	\$30,034,496	25	\$32,756,645	14	\$21,266,295	25	\$25,765,113
New Not Awarded	107	\$139,820,812	103	\$134,030,755	102	\$133,031,745	117	\$130,082,141	110	\$109,662,673
Total New	141	\$161,176,086	126	\$164,065,251	127	\$165,788,390	131	\$151,348,436	135	\$135,427,786
% of New Prop Awarded	24%		18%		20%		11%		19%	
US Dept of Homeland Security										
New Awarded	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
New Not Awarded	0	\$0	0	\$0	1	\$975,000	2	\$1,298,722	0	\$0
Total New	0	\$0	0	\$0	1	\$975,000	2	\$1,298,722	0	\$0
% of New Prop Awarded	0%		0%		0%		0%		0%	
US Dept of Housing and Urban Development										
New Awarded	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
New Not Awarded	0	\$0	0	\$0	1	\$258,921	1	\$258,921	0	\$0
Total New	0	\$0	0	\$0	1	\$258,921	1	\$258,921	0	\$0
% of New Prop Awarded	0%		0%		0%		0%		0%	

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Table 1 (cont'd)

5 Year New Proposal Success Rate Trend FY 2010-2014

Fiscal Year Sponsor or Agency	2010		2011		2012		2013		2014	
	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars
US Dept of Interior										
New Awarded	10	\$1,331,249	8	\$8,729,448	6	\$1,227,324	11	\$1,023,637	15	\$2,291,547
New Not Awarded	8	\$461,472	7	\$233,427	11	\$555,248	9	\$692,918	6	\$1,307,378
Total New	18	\$1,792,721	15	\$8,962,875	17	\$1,782,572	20	\$1,716,555	21	\$3,598,925
% of New Prop Awarded	56%		53%		35%		55%		71%	
US Dept of Justice										
New Awarded	0	\$0	1	\$700,443	0	\$0	3	\$684,380	0	\$0
New Not Awarded	0	\$0	3	\$2,068,543	1	\$498,785	0	\$0	0	\$0
Total New	0	\$0	4	\$2,768,986	1	\$498,785	3	\$684,380	0	\$0
% of New Prop Awarded	0%		25%		0%		100%		0%	
US Dept of Labor										
New Awarded	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
New Not Awarded	1	\$1,824,004	0	\$0	0	\$0	0	\$0	0	\$0
Total New	1	\$1,824,004	0	\$0	0	\$0	0	\$0	0	\$0
% of New Prop Awarded	0%		0%		0%		0%		0%	
US Dept of State										
New Awarded	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
New Not Awarded	2	\$445,364	0	\$0	2	\$4,258,094	0	\$0	0	\$0
Total New	2	\$445,364	0	\$0	2	\$4,258,094	0	\$0	0	\$0
% of New Prop Awarded	0%		0%		0%		0%		0%	

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Fiscal Year Sponsor or Agency	2010		2011		2012		2013		2014	
	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars
US Dept of Transportation										
New Awarded	0	\$0	1	\$127,284	0	\$0	2	\$304,782	0	\$0
New Not Awarded	0	\$0	3	\$447,384	2	\$3,535,029	3	\$1,846,067	3	\$774,242
Total New	0	\$0	4	\$574,668	2	\$3,535,029	5	\$2,150,849	3	\$774,242
% of New Prop Awarded	0%		25%		0%		40%		0%	
US Dept of the Treasury										
New Awarded	0	\$0	0	\$0	1	\$91,030	0	\$0	0	\$0
New Not Awarded	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
Total New	0	\$0	0	\$0	1	\$91,030	0	\$0	0	\$0
% of New Prop Awarded	0%		0%		100%		0%		0%	
Independent Establishments & Govt Corps										
New Awarded	12	\$5,276,332	15	\$14,336,734	12	\$6,302,587	11	\$4,466,589	8	\$8,602,931
New Not Awarded	27	\$9,508,721	21	\$6,235,978	24	\$11,768,824	25	\$10,862,228	31	\$11,689,203
Total New	39	\$14,785,053	36	\$20,572,712	36	\$18,071,411	36	\$15,328,817	39	\$20,292,134
% of New Prop Awarded	31%		42%		33%		31%		21%	
National Science Foundation										
New Awarded	98	\$55,065,666	77	\$28,500,887	92	\$40,656,825	70	\$29,784,990	78	\$33,309,143
New Not Awarded	240	\$166,947,803	221	\$125,989,333	240	\$139,434,494	254	\$119,890,564	276	\$189,326,017
Total New	338	\$222,013,469	298	\$154,490,220	332	\$180,091,319	324	\$149,675,554	354	\$222,635,160
% of New Prop Awarded	29%		26%		28%		22%		22%	

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5 Year New Proposal Success Rate Trend FY 2010-2014

Fiscal Year Sponsor or Agency	2010 # Project Dollars		2011 # Project Dollars		2012 # Project Dollars		2013 # Project Dollars		2014 # Project Dollars	
Other/Quasi Government Agencies										
New Awarded	4	\$120,500	3	\$214,160	3	\$241,449	3	\$260,007	1	\$787,794
New Not Awarded	0	\$0	0	\$0	0	\$0	0	\$0	3	\$2,089,116
Total New	4	\$120,500	3	\$214,160	3	\$241,449	3	\$260,007	4	\$2,876,910
% of New Prop Awarded	100%		100%		100%		100%		25%	
Total Federal New Proposals										
New Awarded	205	\$124,207,301	182	\$118,271,201	191	\$110,891,868	154	\$81,115,880	179	\$91,893,970
New Not Awarded	504	\$481,190,894	447	\$346,610,831	453	\$394,324,479	493	\$306,765,445	551	\$423,719,738
Total New	709	\$605,398,195	629	\$464,882,032	644	\$505,216,347	647	\$387,881,325	730	\$515,613,708
% of New Prop Awarded	29%		29%		30%		24%		25%	
Commonwealth of Massachusetts										
New Awarded	55	\$7,822,801	55	\$10,957,106	45	\$10,573,796	47	\$20,222,684	10	\$48,345,833
New Not Awarded	16	\$2,971,413	11	\$1,512,538	8	\$719,239	17	\$2,917,886	9	\$4,203,701
Total New	71	\$10,794,214	66	\$12,469,644	53	\$11,293,035	64	\$23,140,570	19	\$52,549,534
% of New Prop Awarded	77%		83%		85%		73%		53%	
Other States and Local Governments										
New Awarded	9	\$880,448	9	\$1,061,451	9	\$421,699	12	\$682,952	12	\$646,317
New Not Awarded	4	\$512,445	5	\$3,718,409	4	\$183,357	3	\$349,982	3	\$719,226
Total New	13	\$1,392,893	14	\$4,779,860	13	\$605,056	15	\$1,032,934	15	\$1,365,543
% of New Prop Awarded	69%		64%		69%		80%		80%	

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Fiscal Year Sponsor or Agency	2010 # Project Dollars		2011 # Project Dollars		2012 # Project Dollars		2013 # Project Dollars		2014 # Project Dollars	
Private Sector										
Non-Profit										
Foundations										
New Awarded	53	\$3,315,217	51	\$3,463,256	51	\$1,740,543	59	\$4,863,097	59	\$4,399,492
New Not Awarded	88	\$13,911,323	87	\$18,105,085	67	\$18,130,204	75	\$16,779,361	89	\$16,757,062
Total New	141	\$17,226,540	138	\$21,568,341	118	\$19,870,747	134	\$21,642,458	148	\$21,156,554
% of New Prop Awarded	38%		37%		43%		44%		40%	
Health Agencies										
New Awarded	1	\$67,833	4	\$61,875	6	\$327,181	9	\$141,335	6	\$350,820
New Not Awarded	6	\$1,869,664	1	\$293,776	16	\$4,831,440	19	\$2,884,553	18	\$2,218,433
Total New	7	\$1,937,497	5	\$355,651	22	\$5,158,621	28	\$3,025,888	24	\$2,569,253
% of New Prop Awarded	14%		80%		27%		32%		25%	
Institutes and Associations										
New Awarded	50	\$3,465,040	55	\$5,991,101	50	\$2,875,043	54	\$4,307,182	54	\$27,949,077
New Not Awarded	37	\$6,685,196	45	\$9,449,592	61	\$12,362,648	65	\$13,614,867	136	\$15,173,913
Total New	87	\$10,150,236	100	\$15,440,693	111	\$15,237,691	119	\$17,922,049	190	\$43,122,990
% of New Prop Awarded	57%		55%		45%		45%		28%	

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Fiscal Year Sponsor or Agency	2010 # Project Dollars		2011 # Project Dollars		2012 # Project Dollars		2013 # Project Dollars		2014 # Project Dollars	
Other Colleges and Universities										
New Awarded	63	\$7,789,496	62	\$9,397,336	66	\$11,074,932	72	\$8,555,999	68	\$8,525,243
New Not Awarded	71	\$60,796,649	97	\$28,015,875	99	\$34,542,317	97	\$25,121,167	105	\$35,144,094
Total New	134	\$68,586,145	159	\$37,413,211	165	\$45,617,249	169	\$33,677,166	173	\$43,669,337
% of New Prop Awarded	47%		39%		40%		43%		39%	
Other Sponsors										
New Awarded	15	\$1,868,074	13	\$800,127	11	\$1,149,117	14	\$733,945	9	\$580,528
New Not Awarded	7	\$728,273	15	\$8,292,930	9	\$6,909,106	6	\$1,889,239	4	\$617,834
Total New	22	\$2,596,347	28	\$9,093,057	20	\$8,058,223	20	\$2,623,184	13	\$1,198,362
% of New Prop Awarded	68%		46%		55%		70%		69%	
Total Non-Profit										
New Awarded	182	\$16,505,660	185	\$19,713,695	184	17,166,815	208	18,601,558	196	41,805,160
New Not Awarded	209	\$83,991,105	245	\$64,157,258	252	\$76,775,715	262	\$60,289,187	352	\$69,911,336
Total New	391	\$100,496,765	430	\$83,870,953	436	\$93,942,530	470	\$78,890,745	548	\$111,716,496
% of New Prop Awarded	47%		43%		42%		44%		36%	
Industry										
New Awarded	82	\$11,311,857	95	\$23,307,609	91	\$8,155,443	85	\$6,977,450	94	\$9,226,662
New Not Awarded	43	\$8,923,070	30	\$4,625,469	31	\$10,005,450	45	\$6,496,840	43	\$6,864,896
Total New	125	\$20,234,927	125	\$27,933,078	122	\$18,160,893	130	\$13,474,290	137	\$16,091,558
% of New Prop Awarded	66%		76%		75%		65%		69%	

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Fiscal Year Sponsor or Agency	2010		2011		2012		2013		2014	
	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars	#	Project Dollars
Total Private Sector										
New Awarded	264	\$27,817,517	280	\$43,021,304	275	\$25,322,258	293	\$25,579,008	290	\$51,031,822
New Not Awarded	252	\$92,914,175	275	\$68,782,727	283	\$86,781,165	307	\$66,786,027	395	\$76,776,232
Total New	516	\$120,731,692	555	\$111,804,031	558	\$112,103,423	600	\$92,365,035	685	\$127,808,054
% of New Prop Awarded	51%		50%		49%		49%		42%	
Total All Proposals										
New Awarded	533	\$160,728,067	526	\$173,311,062	520	\$147,209,621	506	\$127,600,524	491	\$191,917,942
New Not Awarded	776	\$577,588,927	738	\$420,624,505	748	\$482,008,240	820	\$376,819,340	958	\$505,418,897
Total New	1309	\$738,316,994	1264	\$593,935,567	1268	\$629,217,861	1326	\$504,419,864	1449	\$697,336,839
% of New Prop Awarded	41%		42%		41%		38%		34%	