“Do You Have Any Questions for Me?”:
Questions to Ask at the End of an Interview

Although every interview is different, no matter what type of interview, there will always come that dreaded question at the very end: “Do you have any questions for me?” The worst thing you could respond to this inquiry with is “No, I don’t have any!” Instead, prepare before you even walk into the interview and have a list of five questions ready to go to really show your interest and intent to know more about the position.

Safe for Any Interview

Can you tell me more about the day-to-day responsibilities of this job?

What do you think are the most important qualities for someone to excel in this role?

Could you describe the culture of the company?

What is the typical career path for someone in this role?

How do you evaluate success here?

Think Before You Ask

Who do you consider to be your top competitor, and why?

What are the biggest challenges facing the company/department right now?

Is this a new position? If not, why did the person before me leave this role?

What's your staff turnover rate, and what are you doing to reduce it?

How have you recognized your employees in the past?

Risky Questions that Could Not Turn Out in Your Favor

How do I compare with the other candidates you’ve interviewed for this role?

Do you have any concerns about my qualifications?
Is there anything I have said that you believe may affect how well I fit your company’s vision?

Would you be interested in hiring me on a trial basis for 2 weeks?

How often do reviews occur?

Questions to Save for the Second Interview

Can you tell me what steps need to be completed before your company can generate an offer?

What are my long range possibilities with this job? What is the advancement process?

Can you tell me the typical time-line between receiving an offer and being given a start date?

How could an employee in this position make a real difference at this company?

How would past employees of this company describe their experiences that they had here?

Save These Questions for After You Get an Offer

How much would I be making starting out?

How do commissions work at your company?

How easily will I be able to change my schedule?

How long do I need to work here before taking a paid personal or sick day?

What types of benefits can I get being an employee here?

Regardless of the questions you chose to ask, make sure that they will actually get you more information about the job. There is no harm at all with going into the interview with a notebook and taking notes during the interview, especially since you’ll be able to have questions already written down. Be proactive, do your research on the position before you walk in, and show your commitment through engaging and thoughtful questions and answers.

You got the interview, now do the absolute best on it that you can. Good luck!