

Company: _____

Date: _____

UMass Amherst
Entrepreneur Referral Form

Referred By: _____

<u>Referred to:</u>	<u>Reason:</u>
___ Entrepreneurs-in-residence (EIRs)	_____
___ Technology Transfer Office	_____
___ Berthiaume Center	_____
___ IALS co-laboratories & core labs	_____
___ Valley Venture Mentors	_____
___ Digital Media Lab	_____
___ Patent Deposit Library	_____
___ Office of Research Compliance	_____
___ Office of Research Development	_____
___ UMass Innovation Institute	_____
___ Maroon Fund	_____
___ UMass Fund	_____

Entrepreneurs-in-Residence (EIRs) – Experienced business professionals provide very early and ongoing advice to anyone with a business idea. Maryanne Laukaitis, 545-3606, maryanne@research.umass.edu

Technology Transfer Office – “Envisioning Process” covering nuts-and-bolts of starting a company. IP advice, options and licenses for UMA patents, copyrights. Maryanne Laukaitis, 545-3606, maryanne@research.umass.edu

Berthiaume Center – Innovation Challenge, Hack UMass, business and entrepreneurship courses, new venture advising. Birton Cowden, 545-9482, bcowden@isenberg.umass.edu

Digital Media Lab - Green room, sound rooms, AV equipment loans, 3D printing.
3rd Floor, DuBois Library, 545-6258, dml@library.umass.edu

Institute for Applied Life Science (IALS) – Company lease of co-laboratory space, use of 30 core research centers (microscopy, MRI, calorimetry, DNA sequencing, many others). Narayan Sampath, 545-3317, nsampath@umass.edu

Patent Deposit Library – patent search strategies, patent search assistance. Paulina Borrego, 545-7891, pborrego@library.umass.edu

Office of Research Compliance – Conflict of interest management, human subjects, animal subjects, export control. Melinda LeLacheur, 545-5283, melindal@research.umass.edu

Office of Research Development – Advice and assistance with Small Business Innovation Research (SBIR) grant applications. Michelle Wonsey, 577-3726, mwonsey@umass.edu

UMass Innovation Institute – Assistance for company to sponsor research at UMass; referrals to landlords of off-campus office and lab space. Michelle Wonsey, 577-8644, mwonsey@umass.edu

Maroon Fund – Early investment in UMass Amherst companies. Charles Johnson, 545-5686, cjohnson@isenberg.umass.edu

President's Fund – Early investment in reasonably well-organized companies from the five campuses. Abi Barrow, 287-5538, abarrow@umassp.edu