

Together we create the most trusted global investment bank, connecting capital with opportunity to build a better future

Piper Jaffray & Co. hires **college juniors** each summer for our rigorous Investment Banking Summer Analyst program. Summer Analysts generally work 10 to 12 weeks within an industry or product group in Investment Banking and have the opportunity to learn financial modeling and basic analysis of companies and industries, as well as gain an understanding of the dynamics of the capital markets. Interns will participate in our firm-wide intern program consisting of weekly presentations from specific business areas and social events that will provide the opportunity to meet with other interns across the firm.

## Job Qualifications:

- Outstanding academic achievement – GPA of 3.3 or higher
- Strong leadership and teamwork skills
- Superior work ethic
- Strong MS Word, Excel and PowerPoint
- Excellent verbal and written communication skills

<b>Location:</b>	San Francisco
<b>Position:</b>	Summer Analyst
<b>Deadline:</b>	February 4, 2011

This position is open to U.S. citizens or permanent residents only.

## What We Look For:

Piper Jaffray seeks dedicated and motivated individuals possessing demonstrated academic achievement (generally, a GPA above 3.3) as well as leadership, organizational and teamwork skills. The ability to create innovative solutions, articulate complex ideas and adapt to a rapidly changing environment is essential. Analysts must be able to work well under pressure and manage multiple projects. The most successful analysts have taken courses in finance and accounting and are very familiar with financial modeling.

**To Apply:** Submit a cover letter and resume to Kelly O'Kane (kelly.m.okane@pjc.com) by February 4, 2011. Candidates will be contacted in February for initial screening.



For more information about the position,  
visit Careers Opportunities at:  
[www.piperjaffray.com](http://www.piperjaffray.com)

For more information about  
investment banking:  
[www.mergersandinquisitions.com](http://www.mergersandinquisitions.com)  
[www.ibankingfaq.com](http://www.ibankingfaq.com)

Piper Jaffray investment bankers specialize in serving public and private middle market companies and private equity sponsors. Our investment bankers are highly driven individuals with a passion for managing complex transactions for some of today's most exciting growth companies. We employ an industry-focused strategy, which emphasizes in-depth knowledge and expertise of the industries we serve.

Our public equity and debt underwriting capabilities involve cross-departmental teams from institutional equity sales and trading, equity and debt capital markets, and convertible securities, who are closely integrated with investment banking during the process.

Our clients also benefit from the full range of strategic M&A advisory services provided by Piper Jaffray. All of our M&A bankers use an industry-focused approach, a proven selling process and years of experience to successfully advise and maximize value for our clients.

In addition, our team has expertise in private placements, financial restructuring and other financial advisory services, demonstrating our commitment to providing product breadth across business cycles to serve clients' needs.

Piper Jaffray offers exposure to senior bankers and successful clients from day one. For those who have what it takes to join the team, your career can go as far as your drive to succeed.