

Daniel A. Lass

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Department of Resource Economics
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EDUCATION:

- Ph.D. Agricultural Economics, The Pennsylvania State University, 1985.
- M.S. Agricultural Economics, The University of Connecticut, 1981.
- B.S. Animal Sciences, The University of Connecticut, 1975.

EMPLOYMENT

- Professor, Department of Resource Economics, University of Massachusetts, 1998 - present.
- Associate Professor, Department of Resource Economics, University of Massachusetts, 1991 - 1998.
- Assistant Professor, Department of Resource Economics, University of Massachusetts, 1985 - 1991.

PROFESSIONAL EXPERIENCE

- Acting Chair, Department of Resource Economics, March 2009 – July 2009.
- President, Northeast Agricultural and Resource Economics Association, 2003 - 2006.
- Outstanding Teacher Award 2003, College of Natural Resources and Environment.
- Outstanding Achievement in Agricultural Research, The New York Farmers, 2002.
- Review of Agricultural Economics Search Committee, *American Agricultural Economics Assoc.*, 1997 - 1998.
- Board of Directors, *NE Agricultural and Resource Economics Assoc.*, 1996- 1998.
- Farmland Valuation Advisory Commission, Massachusetts Department of Revenue, 1995 - present.
- Farmland Valuation Technical Sub-Committee, Massachusetts Department of Revenue, 1995-present.
- Editorial Board, *Agricultural and Resource Economics Review*, 1994-96.
- Graduate Program Director, Department of Resource Economics, 1992-96.
- Technical Advisory Committee, *Northeastern Regional Center for Rural Development*, 1992-95.
- UMass Tax School Coordinator, Department of Resource Economics, 1992.
- Masters Thesis Award Committee (Chair, 1988), *NE Agricultural and Resource Economics Assoc.*, 1986-88.

PROFESSIONAL ASSOCIATIONS

- American Agricultural Economics Association*, 1980 - present.
- American Economics Association*
- Northeast Agricultural and Resource Economics Association*, 1978 - present.
- Reviewer for: *Agribusiness*; *American Journal of Agricultural Economics*; *European Review of Agricultural Economics*; *Agricultural and Resource Economic Review*; *Applied Economics*; *Journal of Agricultural and Applied Economics*; and the USDA NRI grants program.

PUBLICATIONS

- Articles published in *Amer. Journal of Agricultural Economics*, *Agribusiness*, *Review of Agricultural Economics*, *Applied Economics*, *Journal of Agribusiness*, *Agricultural and Resource Economics Review*, *Journal of Agricultural and Resource Economics*, and *Northeastern Journal of Agricultural and Resource Economics*.
- Co-Editor of Book: *Multiple Job-Holding Among Farm Families*. Co-authored two chapters.

RESEARCH

- Micro-Econometrics including: retail price models; firm-level, input-specific technologies and input efficiencies; firm viability models; household time allocations and alternative sources farm family income.

TEACHING

- Graduate: Econometrics I; Microeconomic Theory I; Microeconomic Theory II.
- Undergraduate: Introductory Econometrics; Introductory Statistics for the Social Sciences; Production Economics.

SELECTED PUBLICATIONS

Journal Articles:

- Li, Chunxiang and D. Lass. "Price Transmission and Asymmetry in the New England Fluid Milk Market." (In preparation.)
- Li, Chunxiang, N. Lavoie, and D. Lass. "Market Power in the New England Fluid Milk Market." (In preparation.)
- Li, Chunxiang, C. Rojas, N. Lavoie and D. Lass. "Market Power in Vertically Separated Market: An Empirical Application to the New England Fluid Milk Market." (In preparation.)
- Mammen, S., Bauer, J., and D. Lass. "Change in life satisfaction among rural low-income mothers: The influence of health, human, personal, and social capital." (Under review: *Applied Research in Quality of Life*.)
- Lass, D. A., B. Morzuch and Richard Rogers. "Teaching with Technology to Engage Students and Enhance Learning" (Under review: *Journal of Economic Education*.)
- Timmons, Dave, Q. Wang and D. Lass. "Local Foods: Estimating Capacity?" *Journal of Extension*, 46(2008).
- Mammen, S., Lass, D., and Seiling, S. "Labor force supply decisions of rural low-income mothers." *Journal of Family and Economic Issues*. March 2009
- Anderson, Lisa R., Freeborn, Beth A., Holmes, Jessica, Jeffreys, Mark, Lass, Daniel and Soper, John C, "Location, Location, Location! A Classroom Demonstration of the Hotelling Model" (December 2006). Available at SSRN: <http://ssrn.com/abstract=961889>
- Lass, D. A., N. Lavoie and T. R. Fetter. "Market Power in Direct Marketing of Fresh Produce: Community Supported Agriculture Farms" (Under review: *Agri.and Res. Econ. Review*.)
- Lass, D. A. "Asymmetric Response of Retail Milk Prices in the Northeast Revisited." *Agribusiness: An International Journal*, 21(2005): 493-508..
- Cushman, Colin, Barry Field, Daniel Lass and Thomas Stevens. "External Costs from Increased Island Visitation: Results from the Southern Thai Islands." *Tourism Economics* 10(2004): 207-219.
- Sanneh, Njundu, L. Joe Moffitt, and Daniel Lass. "Stochastic Efficiency Analysis of Community Supported Agriculture Core Management Options." *J. of Ag. and Res. Economics*, December 2001: 417-430.
- Daniel A. Lass, Mawunyo Adanu and P. Geoffrey Allen. "The Impacts of the Northeast Dairy Compact on Retail Prices." *Agri. and Res. Econ. Review*, April 2001: 83-92..
- Cooley, Jack P. and D. Lass. "Consumer Benefits from Community Supported Agriculture Membership." *Review of Agricultural Economics*. Vol. 20(1998):227-237.

- Gempesaw II, C. M., J. G. Elterich, V. Shivani, and D. Lass. "An Economic Impact Analysis of Alternative Dairy Policies: The Case of U.S. and German Dairy Farms." *Applied Economics*. Vol. 25(1993):961-969.
- Lass, Daniel and Conrado Gempesaw II. "Estimation of Firm-Varying, Input-Specific Efficiencies in Dairy Production." *Northeastern Journal of Agricultural and Resource Economics*. October(1992):142-150.
- Lass, Daniel and Conrado Gempesaw II. "The Supply of Off-Farm Labor: A Random Coefficients Approach." *American Journal of Agricultural Economics*. Vol. 74(1992):400-411.
- Gempesaw II, Conrado, J. G. Elterich, V. A. Shivani and D. A. Lass. "Production Decisions Under Quota Restrictions: A Dynamic-Stochastic Financial Simulation Approach." 1992 Proceedings of the Northeast Decision Sciences Institute. April(1992):228-232.
- Lass, Daniel and Conrado Gempesaw II. "The Optimality of Input Allocation by Massachusetts Dairy Farmers." *Journal of Agribusiness*. Vol. 9(1991):23-32.
- Robert D. Weaver and Daniel A. Lass. "Corner Solutions in Duality Models: A Cross-Section Analysis of Dairy Production Decisions." *American Journal of Agricultural Economics*. Vol. 71(1989):1025-1040.

Books and Chapters:

- Cooley, Jack and D. A. Lass. "What's Your Share Worth? Some Comparison of CSA Share Cost versus Retail Produce Value." In: *1997 CSA Farm Network*. Northeast Organic Farming Association. 1997.
- Hallberg, M. C., J. L. Findeis and D. A. Lass. (Eds.) *Multiple Job-Holding Among Farm Families*. Ames: Iowa State Univ. Press. 1991. (350 pp.)
- Lass, D., J. Findeis and M. Hallberg. "Factors Affecting the Supply of Off-Farm Labor: A Review of Empirical Evidence." In: *Multiple Job-Holding Among Farm Families*, pp. 239-262. Ames: Iowa State Univ. Press. 1991.
- Findeis, J., D. Lass and M. Hallberg. "Effects of Location on Off-Farm Employment Decisions." In: *Multiple Job-Holding Among Farm Families*, pp. 263-276. Ames: Iowa State Univ. Press. 1991.

Selected Monographs:

- Lass, Daniel, Pete St. Marie and Sven Anders. *Assessing Potential Demand and Supply for Farm-to-School Programs in Massachusetts*. Amherst: Department of Resource Economics, University of Massachusetts. August 2006.
- Daniel Lass, Ashely Bevis, Steven Stevenson, John Hendrickson and Kathy Ruhf. *2001 National CSA Farm Survey Results*. Department of Resource Economics, University of Massachusetts, Amherst. November 2003.

- Daniel Lass, G. W. Stevenson, John Hendrickson, and Kathy Ruhf. *CSA Across the Nation: Findings from the 1999 CSA Survey*. Madison: Center for Integrated Agricultural Systems, University of Wisconsin-Madison. October 2003.
- Richard Rogers and Daniel Lass. *Agricultural Marketing in Massachusetts: Agricultural Marketing Performance Initiative Survey Results*. Department of Food and Agriculture, Commonwealth of Massachusetts. July 2001
- David Holm, Daniel Lass, Richard Rogers, and David Damery. *The Changing Landscape of Massachusetts Agriculture*. Department of Food and Agriculture, Commonwealth of Massachusetts. September 2001.
- David Damery, David Holm, Dan Lass, and Richard Rogers. *Food Marketing and Lumber Processing in Massachusetts: 1958 to 1997*. Department of Food and Agriculture, Commonwealth of Massachusetts. September 2001.
- David Holm, Dan Lass, Richard Rogers and David Damery. *Case Studies of Farm and Forestry Community-Based Programs*. Department of Food and Agriculture, Commonwealth of Massachusetts. September 2001.
- David Holm, Richard Rogers, and Daniel Lass. *Food Self-Sufficiency in the New England States, 1975-1997*. Department of Food and Agriculture, Commonwealth of Massachusetts. 2001.
- David Holm, Daniel Lass, Richard Rogers and David Damery. *Agricultures Hold on the Commonwealth*. Amherst, Massachusetts: Univ. of Massachusetts Donahue Institute. 2000.
- Daniel A. Lass, Sumeet Rattan and Njundu Sanneh. *The Economic Viability of Community Supported Agriculture in the Northeast*. Department of Resource Economics, Univ. of Massachusetts, Amherst, MA. June 1999.
- Daniel A. Lass. *1996 Costs of Production in the New England Milk Market*. Final Report to the Northeast Dairy Compact Commission. January 1999.