

Angela Christine Milano de Oliveira

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Research Interests:

Public Economics and Policy, Experimental Economics, Behavioral Economics

Employment:

2009-present University of Massachusetts Amherst, Assistant Professor of Resource Economics
2004-2009 University of Texas at Dallas, Teaching and Research Assistant
2007 Conference Manager, Workshop on Measuring Preferences in a Social Context

Education:

2009 University of Texas at Dallas, Department of Economics;
Ph.D. Economics
2006 University of Texas at Dallas, Department of Economics;
Master of Science in Applied Economics
2002 Fulbright Exchange Program in Political Science (Undergraduate Participant);
Beijing, China
2002 Auburn University of Montgomery; B.S. Business Administration
Magna cum laude

External Grants and Awards:

2011-2013 "It's Not (Just) About the Money," National Science Foundation
SES#1062027, \$254,363 (\$38,356 UMass), Co-PI with Catherine Eckel and Sheheryar
Banuri
2008-2010 "Preferences and Poverty Traps: Experimental Investigations of Risk, Time and Social
Preferences in Two Poor Neighborhoods," National Science Foundation
SES #0752855, \$165,438, Co-PI with Rachel Croson and Catherine Eckel
2008 Graduate Student Honorarium, Southern Economic Association Conference
Travel Award, International Symposium "Foundations of Human Social
Behavior," University of Zurich

Internal Grants and Awards:

2010 Summer Online Writing Fellowship, University of Massachusetts Amherst, Office of
Faculty Development (July Session)
FLEX Grant, University of Massachusetts Amherst, Office of Faculty Development and
Center for Teaching, \$500
2006 John Kain Fellow, University of Texas at Dallas

Published Papers:

Social Norms of Sharing in High School: Teen Student Giving in the Dictator Game (with Catherine Eckel,
Philip J. Grossman, Cathleen Johnson, Christian Rojas and Rick Wilson). CBEES Working paper #2008-4.
Forthcoming, Journal of Economic Business and Organization.

Are Preferences Stable Across Domains? An Experimental Investigation of Social Preferences in the Field
(with Rachel T. A. Croson and Catherine C. Eckel). *Forthcoming, Southern Economic Journal.*

The Giving Type: Identifying Donors. (with Rachel T. A. Croson and Catherine C. Eckel). *Journal of Public Economics*. June 2011. 95(5-6): 428-435.

Social Capital and Public Goods (with Tammy Leonard and Rachel T. A. Croson). *Journal of Socio-Economics*. August 2010. 39(4): 474-481.

Gender and Negotiation in the Small (with Catherine Eckel and Philip J. Grossman). *The Negotiation Journal*. October 2008. 24(4): 429-445.

Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina. (with Catherine Eckel and Philip J. Grossman). *Southern Economic Journal*. October 2007. 72(2): 388-411.

Book Chapters:

Heterogeneity in Ultimatum Bargaining: The role of information, individual characteristics, and emotions. (with Catherine Eckel). *Negotiation Handbook*. Ed. Gary Bolton and Rachel Croson. Oxford University Press. (Invited)

Other Publications:

Commonalities in a Sea of Differences. *Commons Digest*. (Newsletter for IASC, invited).

Book Review of Experiments in Economics: Playing Fair with Money. *Forthcoming, Journal of Socio-Economics*.

Book Review of Economics and Psychology: A Promising New Cross-Disciplinary Field. (with Catherine Eckel). *Journal of Economic Behavior and Organization*. 71(2): 584-587. 2009.

Working Papers:

Economic Preferences and Obesity among a Low-Income African American Community. (with Tammy Leonard, Kerem Shuval, Celette Sugg Skinner, Catherine Eckel and James Murdoch). *Under Review*.

Health Behavior and Behavioral Economics: Economic Preferences and Physical Activity Stages of Change in a Low-Income African American Community. (with Tammy Leonard, Kerem Shuval, Celette Sugg Skinner, Catherine Eckel and James Murdoch). *Under Review*.

Solidarity among the Poor. (with Catherine Eckel and Rachel T. A. Croson). *Working paper*.

On the Development of Risk Preferences: Experimental Evidence. (with Catherine Eckel, Philip J. Grossman, Cathleen Johnson, Christian Rojas, and Rick Wilson). CBEES Working paper #2008-5. *Under Review*.

One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision (with Rachel T. A. Croson and Catherine Eckel). CBEES Working paper #09-06.

(Im)patience among Adolescents: A Methodological Note (with Catherine Eckel, Philip J. Grossman, Cathleen Johnson, Christian Rojas, and Rick Wilson). CBEES Working Paper #10-03. *Under Review*.

Ethnicity, Community and Local Public Good Provision (with Rachel T. A. Croson and Catherine Eckel). CBEES Working paper #10-01.

Projects in Progress:

It's Not (Just) About the Money (with Sheheryar Banuri and Catherine Eckel)

Caring for Others: An Experimental Investigation of Motives, Compensation, and Consequences (with Catherine Eckel, Paula England, and Nancy Folbre)

Corporate Philanthropy (with John Spraggon)

Social Identity and the Voluntary Provision of Public Goods (with Sherry Xin Li and Catherine Eckel)

Preferences for Risk and Time among Low-Income Minorities: A Neighborhood-Level Comparison (with Rachel Croson, Catherine Eckel, Philip J. Grossman, Cathleen Johnson and Sherry Xin Li)

Dissertation:

Three Essays on Individual Heterogeneity in Social Preferences and Public Good Provision
Thesis co-advisors: Catherine Eckel and Rachel Croson

Teaching Experience:

2010-present Applied Microeconomic Theory II (Graduate), spring term
2009-present Price Theory (Undergraduate, Intermediate Micro), fall term
2006, 2008 Public Sector Economics (Undergraduate)
2006, 2007 Experimental Economics (Undergraduate – Teaching Assistant)
2005 Business Forecasting (Undergraduate – Teaching Assistant)
2004 Techniques for Economic Research (Undergraduate – Teaching Assistant)

Academic Honors:

2007-present The National Scholars Honor Society
2002-present Phi Kappa Phi
2002-present Omicron Delta Epsilon

Conference Presentations:

2011 *Allied Social Science Association Annual Meeting*, Denver, CO
“Causes and Consequences of Solidarity Among the Poor,” AEA session on Preferences of the Poor (session organizer)

2010 *Southern Economic Association Annual Meeting*, Atlanta, GA
“Causes and Consequences of Solidarity Among the Poor”
Economic Science Association North American Regional Meeting, Tucson, AZ
“Causes and Consequences of Solidarity Among the Poor”
International Association for the Study of the Commons Annual Meeting, Tempe, AZ
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”
Biennial Social Dilemma Conference, hosted by Rice University, Houston, TX
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”
Allied Social Science Association Annual Meetings, Atlanta, GA
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision,” AEA session on Individual Heterogeneity

2009 *Southern Economic Association Annual Meeting*, San Antonio, TX
“Race, Community and Public Good Provision”
Economic Science Association North American Regional Meeting, Tucson, AZ
“Race, Community and Public Good Provision”
Stanford Institute for Theoretical Economics, Segment 7, Stanford, CA
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”
Workshop on Lab and Field Experiments on Social and Commons Dilemmas, Arizona State University School of Human Evolution & Social Change and The Center for the Study of Institutional Diversity, Phoenix, AZ “Cooperation in Low-Income Communities”
Allied Social Science Association Annual Meetings, San Francisco, CA
“External Validity of the Lab Measures of Cooperation and Charitable Giving,” AEA Session on Charitable Giving and “Preferences for Risk and Time among Low-Income Minorities,” SABE Session in Cognitive Ability, Preferences, and Poverty

2008 *Southern Economic Association Annual Meeting*, Washington D.C.
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”

Economic Science Association, North American Regional Meetings, Tucson, AZ “One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision” and “Preferences for Risk and Time among Low-Income Minorities.”

Behavioral Labor Economics, IZA, Bonn, Germany “Understanding Cooperative Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

Contextualizing Economic Behaviour Young Researchers Poster Session, National Science Foundation and Deutsche Forschungsgemeinschaft, New York, NY “Understanding Pro-social Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

Foundations of Human Social Behavior Young Researchers Poster Session, University of Zurich, Zurich, Switzerland “Understanding Pro-social Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

Economic Science Association International Annual Meeting, Pasadena, CA “Understanding Cooperative Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

XI Summer School on Economics and Philosophy: Social Norms, Urrutia Elejalde Foundation and Universidad del País Vasco, San Sebastian, Spain “Understanding Pro-social Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

Conference on Social Dilemmas, xs/fs at Florida State University, Tallahassee, FL “Social Dilemmas and Charitable Giving: Evidence from the Field”

2007 *Southern Economic Association Annual Meeting*, New Orleans, LA “An Experimental Investigation of Social Context and the Voluntary Provision of Public Goods”

Measuring Preferences in a Social Context, University of Texas at Dallas, Richardson, TX “Preferences of Adolescents: The Houston Schools Project”

2006 *Economic Science Association International Annual Meeting*, Atlanta, GA “Risk Aversion in High School Students: Games and Surveys”

Invited Talks

2010 Center for Experimental Social Science (CESS), New York University, April
“Ethnicity, Community and Local Public Good Provision”

Interdisciplinary Center for Economic Science (ICES), George Mason University, April
“Ethnicity, Community and Local Public Good Provision”

2009 The Negotiation Center, University of Texas at Dallas, March
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”

2009 Workshop in Political Theory and Policy Analysis, Indiana University, February
“Are Preferences Stable Across Domains? An Experimental Investigation of Social Preferences in the Field”

Conference and Workshop Participation:

2006 ICES Visiting Graduate Student Workshop in Experimental Economics, sponsored by IFREE, George Mason University, Fairfax, VA

2005, 2006 Discussant, Southern Economic Association Annual Meeting

Professional Affiliations:

Center for Behavioral and Experimental Economic Science, Cleve E. Willis Experimental Economics Laboratory

Professional Memberships:

American Economic Association, Economic Science Association, Association for Public Policy Analysis and Management, International Association for the Study of the Commons, Southern Economic Association, Committee on the Status of Women in the Economics Profession

Grant Reviews:

National Science Foundation (3)

Refereeing:

American Economic Review, American Political Science Review, Economic Inquiry (2), Economic Journal, Experimental Economics (3), Global Business and Economic Review, Human Nature, International Journal of Psychology (2), Journal of Economic Behavior and Organization (6), Journal of Economic Psychology, Journal of Public Economics (2), Nonprofit and Voluntary Sector Quarterly (2), Southern Economic Journal

Departmental & Professional Service:

2010-present Organizer, Experimental Economics Reading Group

2009-present Resource Economics Seminar Committee
Cleve E. Willis Experimental Lab Advisory Board

2007 Organizer, "How to Publish Roundtable," sponsored by the
Journal of Social Science Research at the University of Texas at Dallas

2006 Served on Panel of Experienced Teaching Assistants for the Spring TA Orientation

Dissertation Committees:

Matthew Zivot, University of Massachusetts Amherst, Cognitive Psychology (Member)

Undergraduate Honors Thesis:

Laura Ahmadi