

# Curriculum Vitae

## M.J. ALHABEEB, Ph.D.

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### EDUCATION

- Ph.D. (1991)      University of Illinois, Urbana-Champaign  
Department of Family and Consumer Economics  
Dissertation: The Interaction between Quantity and Quality of  
Children in the Household Production Function: A  
Simultaneous Model
- M.S. (1979)      University of Baghdad, Baghdad, Iraq  
Department of Economics  
Thesis: The Role of Human Capital in Economic Development: A  
Special Reference to the Educational System in Iraq.
- B.S. (1976)      University of Baghdad, Baghdad, Iraq  
Department of Economics

### ACADEMIC HONORS

Pi Mu Epsilon: Honor Society of Mathematics  
Mu Sigma Rho: Honor Society of Statistics  
Omicron Nu: Honor Society of Family and Consumer Sciences  
Gamma Sigma Delta: Honor Society of Agriculture

### WORK EXPERIENCE

- 2007- Present      Professor, Department of Resource Economics  
University of Massachusetts, Amherst
- 2001- 2006      Associate Professor, Department of Resource Economics  
University of Massachusetts, Amherst

|            |                                                                                                                                   |
|------------|-----------------------------------------------------------------------------------------------------------------------------------|
| 1997- 2001 | Associate Professor, Department of Consumer Studies<br>University of Massachusetts, Amherst                                       |
| 1992- 1997 | Assistant Professor, Department of Consumer Studies<br>University of Massachusetts, Amherst                                       |
| 1989-1991  | Teaching and Research Assistant, Department of Family and<br>Consumer Economics, University of Illinois, Urbana-Champaign         |
| 1987-1988  | Visiting Instructor (ABD), Department of Housing, Interior Design<br>and Consumer Studies, Oklahoma State University, Stillwater. |
| 1985-1986  | Teaching and Research Assistant, Department of Family and<br>Consumer Economics, University of Illinois, Urbana-Champaign         |
| 1977-1982  | Instructor, Department of Economics, University of Baghdad,<br>Baghdad- Iraq                                                      |
| 1979-1982  | Economist, Economic and Administrative Research Center,<br>University of Baghdad, Baghdad - Iraq                                  |
| 1980-1982  | Associate Expert, Unit of Consumer Studies, National Federation<br>for Food Industries, Baghdad - Iraq                            |
| 1974-1982  | Reporter and Editor, Economics Section, AJ-Jamaheer Press,<br>Baghdad                                                             |

#### GRANTS AND AWARDS

Outstanding National Teaching Award for Innovative and Creative Teaching by The Academy of Educational Leadership, Allied Academies, April 2004.

Outstanding National Research Award by the American Council on Consumer Interests – The Certified Financial Planner Board of Standards (CFP), March 2000 (Shared with three professors from Purdue, University of Rhode Island, and Montana University).

Distinguished International Research Award by the Allied Academies, Academy of Marketing Studies, April, 2000.

Distinguished International Research Award by the Allied Academies, Academy of Marketing Studies, April, 1999.

America's Leading Educator Award by SIFE, April 1997.

USDA National Research Grant (NC-1002), Massachusetts' section, 2002: How Do Structured Out-of-School Experiences Contribute to Positive Youth Development?

Massachusetts Agricultural Experiment Station Research Grant, 1997, \$25,000.00  
Labor Force Participation of Teenagers: Individual and Parental Perceptions

Massachusetts Agricultural Experiment Station Research Grant, 1993  
Determinants of Adolescent Spending Behavior, \$26,000.00

A Sam M. Walton Free Enterprise Fellowship by SIFE (Students in Free Enterprise),  
April, 1996

UMASS College of Food and Natural Resources Teaching Mini-grant, 1997  
Investment Quality Evaluation: A Computer-based Practice Program.

UMASS College of Food and Natural Resources Teaching Mini-grant, 1996  
Problem-based Learning Workshop.

UMASS College of Food and Natural Resources Teaching Mini-grant, 1995  
Investment Simulation Program for Individuals and Families.

UMASS College of Food and Natural Resources Teaching Mini-grant, 1993  
Consumer Decision Making: Product Quality Assessment.

University of Illinois' Teaching Award, 1989.

University of Baghdad' Scholarship, 1982.

## RESEARCH

### Refereed Journals:

#### Published:

Alhabeeb, M.J. (2007). On Consumer Trust and Product Loyalty, *The International Journal of Consumer Studies*, 31, 609-612.

Alhabeeb, M.J. (2005). The Reciprocal Relationship between Consumer Personality and Consumption. (under review by *Academy of Marketing Studies Journal*).

Alhabeeb, M.J. (2006). Consumer Knowledge and Consumption : A Human Capital Model. *Academy of Marketing Studies Journal*. (Accepted and Forthcoming)

- Alhabeeb, M.J. (2004). A Conceptual Scheme for Consumer Perceptions of Product Quality, Value, and Price. *Academy of Marketing Studies Journal*, Vol. 8, No.1, pp.1-7.
- Alhabeeb, M.J. (2002). On the development and function of the consumer socialization of children, *Academy of Marketing Studies Journal*, 5(1-2), 9-15.
- Xiao, J. J., Alhabeeb, M. J., Hong, G., & Haynes, G. W. (2001). Attitudes toward risk, and risk-taking behavior of business-owning families. *Journal of Consumer Affairs*, 35, 307-325.
- Alhabeeb, M.J. (2000). Consumer product quality and the optimal choice: A perfect information frontier approach. *Academy of Marketing Studies Journal*, 4 (1-2), 59-68.
- Alhabeeb, M.J. (1999). Allowances and the Economic Socialization of Children. *Journal of Financial Counseling and Planning*, 10 (2),1-9.
- Alhabeeb, M.J. (1999). Teen Consumption Patterns: The Impact of Employment Status and Intensity. *Academy of Marketing Studies Journal*, 3(1-2), 45-54.
- Alhabeeb, M.J. (1999). Rubin and Nieswiadomy's Expenditures of Older Americans, *Journal of Financial Counseling and Planning*, 10 (1).
- Alhabeeb, M.J., Mammen, S. & Gary, S. (1997). Assessment of Consumer Knowledge of Selected Laws and Regulations. *Journal of Consumer Education*, 16, 36-42.
- Alhabeeb, M.J. (1997). From McDonaldization of Society to American Express. *International Journal of Comparative Sociology*, XXXVIII (1-2), 177-181.
- Alhabeeb, M.J. (1997). Hoffman and Kamm's Ethics of Accounting and Finance: Trust, Responsibility and Control, *Journal of Financial Counseling and Planning*, 8, 73-76.
- Alhabeeb, M.J. (1996). Expressing America: A Critique of the Global Credit Card Society, *Journal of Financial Counseling and Planning*, 7, 169-171.
- Alhabeeb, M.J. (1996). Teenagers' Money, Discretionary Spending and Saving. *Journal of Financial Counseling and Planning*, 7, 123-132.
- Alhabeeb, M.J. (1995). Parental Expenditures on Children and Household Characteristics. *Journal of Family Economics and Resource Management*, 1-2, 69-77.

Alhabeeb, M.J. (1994). The Pre-Becker Models of Fertility: An Analytical Overview. *Population Review*, 38 (1-2), 77-83.

Alhabeeb, M.J. (1994). Angus Deaton's Understanding Consumption. *Journal of Consumer Affairs*, 28 (1), 201-202.

Alhabeeb, M. J. (1982). Causes and Effects of Brain Drain: An Economic Analysis. *Oil and Development*, November, 83-92.

Alhabeeb, M. J. (1982). The Short and Long-run Effects of the Iran-Iraq War on the Iraqi Economy. *Arabic Horizons*, July, 113-121.

Alhabeeb, M. J. (1982). Economic Common Market for the Gulf States: Facts and Possibilities. *Arabic Studies*, Winter, 75-89.

Alhabeeb, M. J. (1981). Cybernetics and Economic Development. *Oil and Development*, March, 57-81.

Alhabeeb, M. J. (1981). Role of Cultural Factors in Economic Growth. *Oil and Development*, January, 124-131.

Alhabeeb, M. J. (1980). On the Economics of Science and Technology. *Oil and Development*, July, 66-75.

Alhabeeb, M. J. (1980). Investment in Education and the Economic Significance of Human Capital. *Arabic Studies*, Spring, 23-33.

#### Books and Book Chapters:

Alhabeeb, M.J. (Ed). *Proceedings of the 31st Annual Conference of Eastern Family Economics and Resource Management Association*, February 2002, Athens, GA: The University of Georgia.

Alhabeeb, M.J. (2000). Time value of money. In E.T. Garman, Xiao, J. & Brunson, B. (Eds.), *The Mathematics of Personal Financial Planning: Using Calculators and Computers (2<sup>nd</sup> Edition)*. Cincinnati, OH: Thomas Learning Custom Publishing, .

Alhabeeb, M.J. (1999). Allowances. In Bankston, C.L.(Ed.), *Encyclopedia of Family Life*. Pasadena, CA: Salem Press, Inc.

Alhabeeb, M.J. (1999). Feminization of Poverty. In Bankston, C.L.(Ed.), *Encyclopedia of Family Life*. Pasadena, CA: Salem Press, Inc.

Alhabeeb, M.J. (1997). Time Value of Money. In E.T. Garman and J. Xiao (Eds.), *The Mathematics of Personal Finance*. Houston, TX: Dame Publications, Inc.

Alhabeeb, M.J. (1982). *Education and Economic Development*. Baghdad, IQ: The University of Baghdad / Ministry of Information Press.

Refereed Conference Proceedings:

Alhabeeb, M.J. (2006). Consumer Attitude and Attribution. *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, pp.31-42, Allied Academies, Inc.*

Alhabeeb, M.J. (2005). Consumer Trust and Product Loyalty. *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, pp.112-121, Allied Academies, Inc,*

Alhabeeb, M.J. (2004). A Human Capital Model for Consumer Knowledge and Consumption. *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, pp.1-7, Allied Academies, Inc, .*

Alhabeeb, M.J. (2003). On the Reciprocity between Consumer Personality and Consumption, pp.89-95, *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, Allied Academies, Inc.*

Alhabeeb, M.J. (2002). Youth Employment in the United States: Trends and Implications, pp. 102-120, *Proceedings of the 31st Annual Conference of Eastern Family Economics and Resource Management Association, February 21-23, Athens, GA.*

Alhabeeb, M.J. (2002). Perceived Product Quality, Purchase Value, and Price, pp.9-15, *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, Allied Academies, Inc.*

Alhabeeb, M.J. (2001). A survey of youth and parents: perceptions on work, responsibility, and money, pp.62-74, In J. Kim (Ed.), *Proceedings of the Annual Conference of Eastern Family Economics and Resource Management Association*,. February 1-3. Lexington, KY.

Alhabeeb, M.J. (2001). The family and the economic socialization of youth, pp.5-11, *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, Allied Academies, Inc.*

Alhabeeb, M.J. (2000). Characteristics of the employed teens and their Consumption,

pp.14-27, *Proceedings of the Annual Conference of Eastern Family Economics and Resource Management Association*, University of Illinois, Champaign-Urbana.

Alhabeeb, M.J. (2000). The consumer's best choice: An application of the perfect information frontier model, pp. 20-25, *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, Allied Academies, Inc.*

Xiao, J.J., Alhabeeb, M.J. Hong, G.S. & Haynes, G.W.(2000). Risk tolerance of family business owners, pp.140-147, In R.J. Avery (Ed.), *Consumer Interests Annual, 46, San Antonio, TX.*

Alhabeeb, M.J. (1999). The Effects of Youth Employment on their Buying Decisions, 21-26, *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, Allied Academies, Inc.*

Alhabeeb, M.J. (1997). The Youth Market: Purchasing Power and Purchases, pp.27-32. *Proceedings of the International Conference of the Allied Academies, Academy of Marketing Studies, Allied Academies, Inc.*

Alhabeeb, M.J. (1997). Abstract of Teenagers' Money, Discretionary Spending and Saving. *Microeconomic Theory Abstracts*, 1, 9, Cambridge, MA: Harvard University, Economic Research Network.

Alhabeeb, M.J. (1996). Determinants of Adolescent Spending Behavior: An Exploratory Analysis, pp. 118-128, *Proceedings of the 25th Conference of the Eastern Family Economics and Resource Management Association.*

Alhabeeb, M.J., Mammen, S. & Gary, S. (1996). Consumer Awareness of Laws and Regulations, 215-217, In K.F. Folk (Ed), *Consumer Interest Annual: Proceedings of the 42<sup>nd</sup> Conference of American Council on Consumer Interests*, Nashville, TE, March 27-30.

Alhabeeb, M.J. (1996). When Theory Meets Practice: A Community Outreach Approach in Family Finance. *Proceedings of the 3rd Paolucci Symposium of Michigan State University*, March 21-23, East Lansing, MI.

Alhabeeb, M.J., Mammen, S. & Gary, S. (1996). Laws and Regulations: Results of a Consumer Survey. *Proceedings of the 1996 Northeast Regional Conference of the American Association of Family and Consumer Sciences*, October ,4-5, Springfield, MA.

Alhabeeb, M.J. (1995). Family Size and Per Capita Investment in Children, pp. 60-74, *Proceedings of the 24th Annual Conference of the Eastern Family Economics and Resource Management Association.*

Alhabeeb, M.J. (1993). The Value of Children as Perceived by Parents, pp.105-107, In E.P. Davis & J.G. Gilbreth (Eds), *Diversity Among Economically Vulnerable Households: Proceedings of the American Home Economic Association Conference*, Orlando, FL, June.

#### Working Papers:

Alhabeeb, M.J., Mammen, S. and Gary, S. (1996). *Consumer Awareness Survey in Western Massachusetts: A Summary of Findings.* (Available from the Office of Northwestern District Attorney, Northampton, MA)

Alhabeeb, M. J. (1982). *An Estimate of Waste in Bread Consumption in the City of Baghdad:A Survey Research.* (Available from the Economic and Administrative Research Center, University of Baghdad, Baghdad, IQ)

Alhabeeb, M. J. (1981). *Impact of Iraqi Economy on Regional Economic Integration.* (Available from the Economic and Administrative Research Center, University of Baghdad, Baghdad.

Alhabeeb, M.J. (1980). *National Pricing Policy in Iraq: Economic Analysis.* (Available from the Economic and Administrative Research Center, University of Baghdad, Baghdad, IQ)

#### Presentations:

Alhabeeb, M.J. (2006). Consumer Attitude and Attribution. *Presented at the International Conference of the Allied Academies, Academy of Marketing Studies, New Orleans, LA, April 12-16.*

Alhabeeb, M.J. (2005). Consumer Trust and Product Loyalty. *Presented at the International Conference of the Allied Academies, Academy of Marketing Studies, Memphis TN, April 10-15.*

Alhabeeb, M.J. (2004). A Human Capital Model for Consumer Knowledge and Consumption. *Presented at the International Conference of the Allied Academies, Academy of Marketing Studies, New Orleans, LA, April 7-10, 2004.*

Alhabeeb, M.J. (2003). On the Reciprocity between Consumer Personality and Consumption, *Presented at the International Conference of the Allied Academies, Tunica, MI, April 9-12.*

- Alhabeeb, M.J. (2002). Youth employment in the United States: Trends and implications. *Presented at the 31<sup>st</sup> Annual Conference of Eastern Family Economics and Resource Management Association*, February 21-24, 2002, Athens, GA: The University of Georgia.
- Alhabeeb, M.J. (2001). On the economic socialization of youth. *Presented at the Annual Conference of the Allied Academies*, April 4-7, Nashville, TN.
- Alhabeeb, M.J. (2001). A survey of youth and parents: perceptions on work, responsibility, and money. In J. Kim (Ed.), *Presented at the Annual Conference of Eastern Family Economics and Resource Management Association*, February 1-3. Lexington, KY.
- Alhabeeb, M.J. (2000). A Profile of Teen Employment and Spending. The Center for the Family Seminar Series. University of Massachusetts Amherst. March 29.
- Alhabeeb, M.J. (2000). Characteristics of the Employed Teens and their Consumption. Annual Conference of Eastern Family Economics and Resource Management Association. University of Illinois, Champaign-Urbana. February 14-17.
- Alhabeeb, M.J. (2000). The Consumer=s Best Choice: An Application of the Perfect Information Frontier Model. The Annual Conference of the Allied Academies, Myrtle Beach, SC. April 5-9.
- Alhabeeb, M.J. (1999). Allowances and Future Financial Planning: Children=s Rights or Parents= Responsibilities?, *The Northeast Regional Conference of the American Association of Family and Consumer Sciences*, Stamford, CT., September 24-25.
- Alhabeeb, M.J. (1999). The Effects of Youth Employment on their Buying Decisions. *The National Conference of the Allied Academies*, Myrtle Beach, SC., April, 7-11.
- Alhabeeb, M.J. (1997). The Youth Market: Purchasing Power and Purchases. *The National Conference of the Allied Academies*, Las Vegas, NV, March 31- April 4.
- Alhabeeb, M.J. (1996). Do Consumers Know their Rights and Responsibilities? *Federal Reserve Bank of Boston*, Boston, MA, October 22, 1996.
- Alhabeeb, M.J. (1996). Teens, Money and Responsibility. *American Association of Family and Consumer Sciences, The Northeast Regional Conference*, Springfield, MA, October 4-5.
- Alhabeeb, M.J. (1996). Consumer Awareness of Laws and Regulations. *The 42nd*

*Conference of American Council on Consumer Interests, Nashville, TE, March 27-30.*

Alhabeeb, M.J. (1996). When Theory Meets Practice: A Community Outreach Approach in Family Finance. *The University of Michigan 3rd Paolucci Symposium on Family Ecology, East Lansing, MI, March 21-24.*

Alhabeeb, M.J. (1996). Determinants of Adolescents Spending Behavior: An Exploratory Analysis. *The 25th Annual Conference for Eastern Family Economics and Resource Management Association, Tuscaloosa, AL, February 8-10.*

Alhabeeb, M.J. (1995). Parental Expenditures on Children and Household Characteristics. *The American Association of Family and Consumer Sciences Preconference, New Orleans, LA, June.*

Alhabeeb, M.J. (1995). The Socially Optimum Population Size and Endogenous Fertility, *The Faculty Seminar Series, Department of Resource Economics, University of Massachusetts, Amherst, March 10.*

Alhabeeb, M.J. (1995). Family Size and Per Capita Investment in Children. *The 24th Annual Conference of the Eastern Family Economics and Resource Management Association, Myrtle Beach, LA, February.*

Alhabeeb, M.J. (1993). The Value of Children as Perceived by Parents. *The Preconference of the American Association of Family and Consumer Sciences, Orlando, FL, June.*

Alhabeeb, M.J. (1993). The Economic Worth of Children, *The Annual Conference of the Massachusetts Association of Family and Consumer Sciences, Marlborough, MA, April.*

Alhabeeb, M.J., Nickols, S.Y. and Walson P. (1988). In Search of Family Economic Well-being: An International Perspective. *The American Association of Family and Consumer Sciences Conference, Baltimore, MD. June.*

Alhabeeb, M.J. (1980). The Gulf Common Market: An Economic Analysis. *The Multi-National Conference for Research Centers, Algeria, July.*

## TEACHING

Courses taught:

RESEC 305- Price Theory

RESEC 324 – Small Business Finance  
RESEC 360 - Personal and Family Finance  
RESEC 460 - Family Economics  
CS 466 - Family Financial Analysis  
CS 362 - Consumer Protection and Legislation  
CS 460 - Family in Economic System  
CS 597 - Consumption Economics  
CS 692 - Graduate Seminar in Consumer and Family Economics  
FACE 170 - Consumer Economics  
HIDCS 2413 - Resource Management for Individuals and Families  
HIDCS 3413 - Families as Consumers  
HIDCS 3433 - Consumer Education and Family Finance  
HIDCS 4810 - Analysis of Current Literature in Consumer Studies  
HIDCS 5433 - Family Financial Security  
FACE 313 - Economics of Consumption  
Principles of Economics  
Microeconomics I

## SERVICE

### University Service

Member, Faculty Senate Committee on Campus Service, 2004-

Member, The Provost Committee on Community, Diversity, and Social Justice, 2002-.

Member, Faculty Senate Committee on Outreach: Means and Rewards, 2000-2002

Executive Board member, Massachusetts Society of Professor, 1997- 2002

Member, NRE Curriculum Committee, 2005-

Chair, NRE Committee on Community, Diversity, and Social Justice, 2004-2006

Member, NRE Personnel Committee, 1998-2001

Chair, NRE Curriculum Committee, 1996 – 1997

Member, NRE Curriculum Committee, 1994 – 1997

Member, NRE Teaching and Learning Implementation Committee, 1995

Chair, Master's Committee, A Proposed Interdisciplinary Graduate Program, 1997

Member, Ph.D. Committee, A Proposed Interdisciplinary Graduate Program, 1997

Advisor, UMass SIFE Team, 1996 – 2000

Department Representative, Massachusetts Society of Professors, 1997- 2001; 2003-  
Department Representative, Massachusetts Society of Professors, 2003- 2004

Advisor, Kappa Omicron Nu, Honor Society of Consumer Studies, 1999-

Acting Graduate Program Director, 1996 -1997

Member, Executive Board, Center for the Family, 1996 – 2003

Academic Judge, Honor Program Conference, 1996

Undergraduate Advisor, 1992 – 2000

Coordinator of Family and Consumer Sciences, 1992 – 2000

Member, Departmental Curriculum Committee, 1992 – 2000

Member, Graduate Faculty Committee, 1992 – 2000

Coadvisor of CSSAC: Consumer Studies Student Advisory Committee, 1994

Member, recruitment sub-committee, 1993 - 2000

### Professional Services

Program Chair, Eastern Family Economics and Resource Management Association,  
2002

Member of the Editorial Board:

- Journal of Family and Economic Issues, 2000-
- Academy of Marketing Studies Journal, 2002-
- Journal of the Academy of Entrepreneurship Education, 1997-2001
- Journal of Consumer Education, 1996-

Member, The International Committee, American Council on Consumer Interests, 2000-

Member, Executive Board of Directors, Amherst Community Television (ACTV), 2000-  
2003

Newsletter Editor, Eastern Family Economics and Resource Management

Association, 1996-2000  
Book Review Editor, Journal of Financial Counseling and Planning, 1996- 2002

Ad hoc Reviewer for:

Journal of Consumer Affairs  
Journal of Consumer Education  
Journal of Entrepreneurship Education  
Academy of Marketing Studies Journal  
Journal of Financial Counseling and Planning  
Journal of Marriage and the Family  
Journal of Population Review  
American Association for Financial Counseling and Planning Education  
American Council on Consumer Interests  
American Association of Family and Consumer Sciences  
Eastern Family Economics and Resource Management Association

Textbook Reviewer for:

- Dame Publications
- Houghton-Mifflin Publishers
- Irwin
- Praeger Publishing
- Prentice-Hall Publishers
- Thomson/ Southwestern Publishing Co.

#### MEMBERSHIPS IN PROFESSIONAL ORGANIZATIONS

Allied Academies, Inc.  
American Economic Association  
American Association of Family and Consumer Sciences  
Eastern Family Economics and Resource Management Association  
American Council on Consumer Interests  
American Association for Financial Counseling and Planning Education