

RFB AA10-JM-3560
UCard Stock
Amendment III

Vendors are required to utilize the information contained in this Amendment. Failure to include information in this Amendment is grounds for rejection of their response by the University.

Please note that the bid opening date has been changed to October 29, 2009 at 2pm to allow vendors additional time to incorporate the following information.

ADDITIONAL QUESTIONS & UNIVERSITY RESPONSES

Q1. Is your University going to print the ID cards? According Q1, it seems require vendor to print the picture ID cards for student. We are able to quote the HID cards, ribbons and laminates. But we do not print picture ID cards.

A1. We are asking for bids on three separate products: 1) Blank iClass Card Stock 2100PG1AN, 2) Generic Pre-Printed iClass Card Stock (could be pre-printed by HID or by vendor), and 3) Individualized Pre-Printed Student and Employee iClass Cards. It seems like you could bid on #1, #2 (assuming HID pre-printed them), but not #3 (unless you sub-contracted with HID to do that for you.)

Q2. How do you propose we get the data out of Blackboard? It is a proprietary system and Blackboard is a direct Datacard VAR that sells direct to schools. We would need to know how UMASS proposes to export the data to be used.

A2. We can send the vendor a CD containing: 1) a text file with all information that needs to be printed and encoded, and 2) all the photos that go along with that text file. Alternatively some vendors have informed us that they could use a live link to Datacard to retrieve the information and photos.

Q3. Also, how are the cards to be packaged and delivered?

A3. We are not particular about the packaging. Typically we get cards in boxes of 500 with bundles of 100 shrink wrapped.

Q4. Does the personalization of the cards need to be done by HID, or can I use another vendor?"

A4. Either way is acceptable.

Q5. Exactly what are we looking for in terms of samples?

A5: All we need are sample blank and printed iClass cards. They do not have to be specific to UMass (and can't be since they don't have the artwork.) If selected, the vendor will need to provide proofs before printing out pre-printed stock and/or personalized cards.

Q6 For the individualized cards, where will the ISO number come from?

A6. Vendors should get the ISO number (for the magnetic stripe encoding) from the HID data area on the iClass chip. The vendor should also provide a crosswalk table between campus ID number and ISO number.

Q7 Can you clarify #3 under Other Specifications? Does the successful vendor need to provide technical support for the program?

A7 No, the vendor does not need to provide technical support for the program. Any expectations of support would apply only to the card stock itself.

CHANGES TO BID SPECIFICATION CARD STOCK DEFINITIONS: Top of Page 4

The University will NOT require the last 6 digits of run (ISO) number on front of the any card (Blank iClass Card Stock 2100PG1AN, Generic Pre-Printed iClass Card Stock and Individualized Pre-Printed Student and Employee iClass) because HID automatically prints the number on the back of the card which will meet University needs.

Note: This page #5 replaces the original page #5 supplied with the RFB.

**PROPOSAL RESPONSE PAGE
Vendors must complete and return this page**

PRICING

1. Provide price at the following quantities and type based on card specifications above:

The University recognized that the price for Individualized Pre-Printed Student and Employee iClass Cards can vary greatly based on whether or not printing is required on the back of the card. Therefore, we are asking vendors to provide a cost for both one-sided and two-sided printing for the Individualized Pre-Printed Student and Employee iClass Cards. This change effects column three on the chart under Pricing 1. Please discard the chart supplied with the original RFB and replace with the chart below to complete #1 under Pricing:

# of Cards	Blank iClass Card Stock 2100PG1AN	Generic Pre-Printed iClass Card Stock	Individualized Pre-Printed Student and Employee iClass Cards	
			Two Sided Printing	One Sided Printing
5,000	No Response Needed	No Response Needed		
10,000				
15,000				
20,000				
25,000			No Response Needed	
30,000			No Response Needed	
35,000			No Response Needed	
40,000			No Response Needed	
45,000			No Response Needed	
50,000			No Response Needed	

PRICING

1. Provide price at the following quantities and type based on card specifications above:
2. Pricing for Setup and Color Proofs: \$ _____
3. Delivery Costs (if any): \$ _____
4. Vendors must supply with bid response a sample generic pre-printed card per the card stock specifications as noted above.

DELIVERY TERMS

The University needs to implement its switch to iClass Cards as soon as possible. Indicate the earliest date of delivery in the chart below.

Type of cards	Earliest date of delivery
Blank iClass Card Stock: 2100PG1AN	
Generic Pre-Printed iClass Card Stock	
Individualized Pre-Printed Student and Employee iClass Cards	

Vendor Name: _____ Telephone: _____ E-Mail: _____		
Bid Submitted By: _____		
SIGNATURE AND TITLE	PRINT NAME	

END OF AMENDMENT III